

Fig. 1

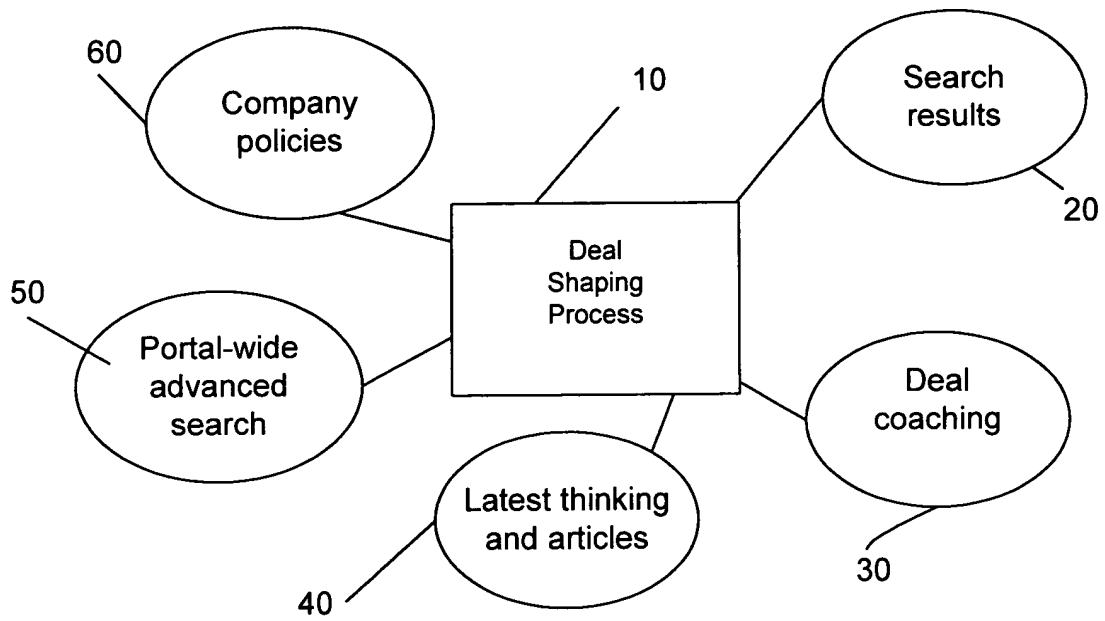
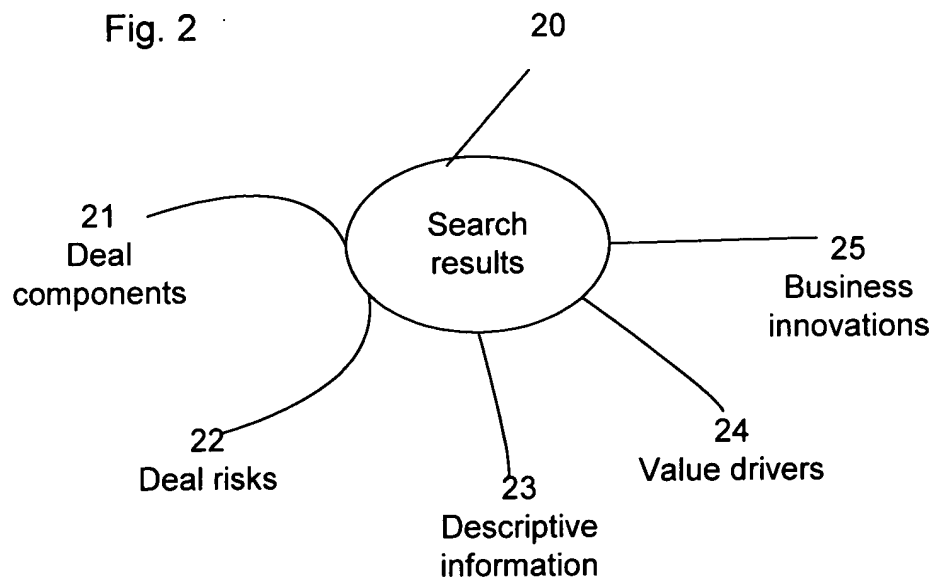


Fig. 2



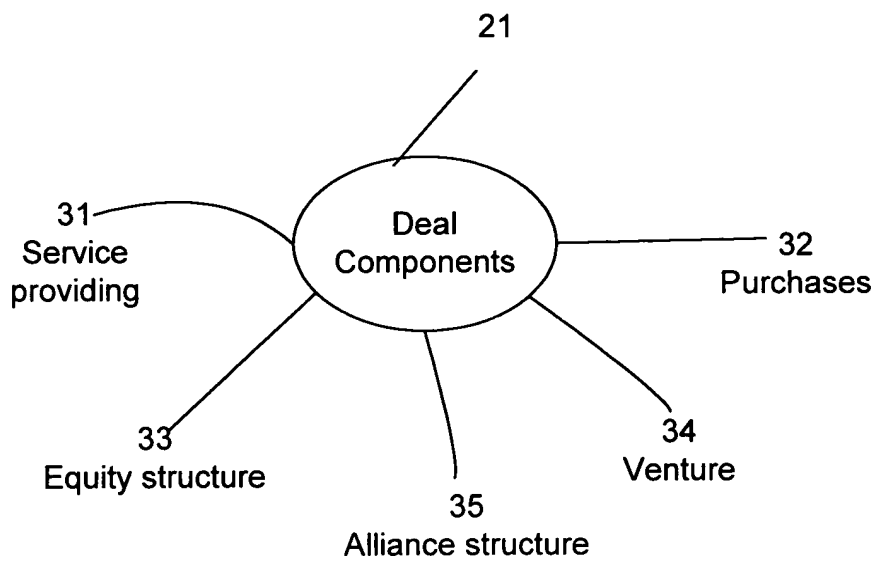


Fig. 3

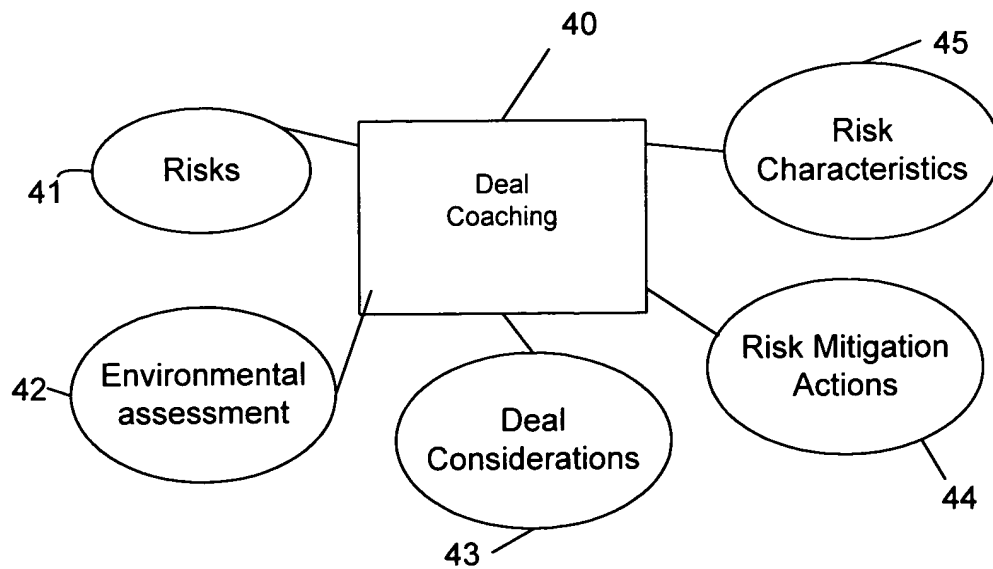
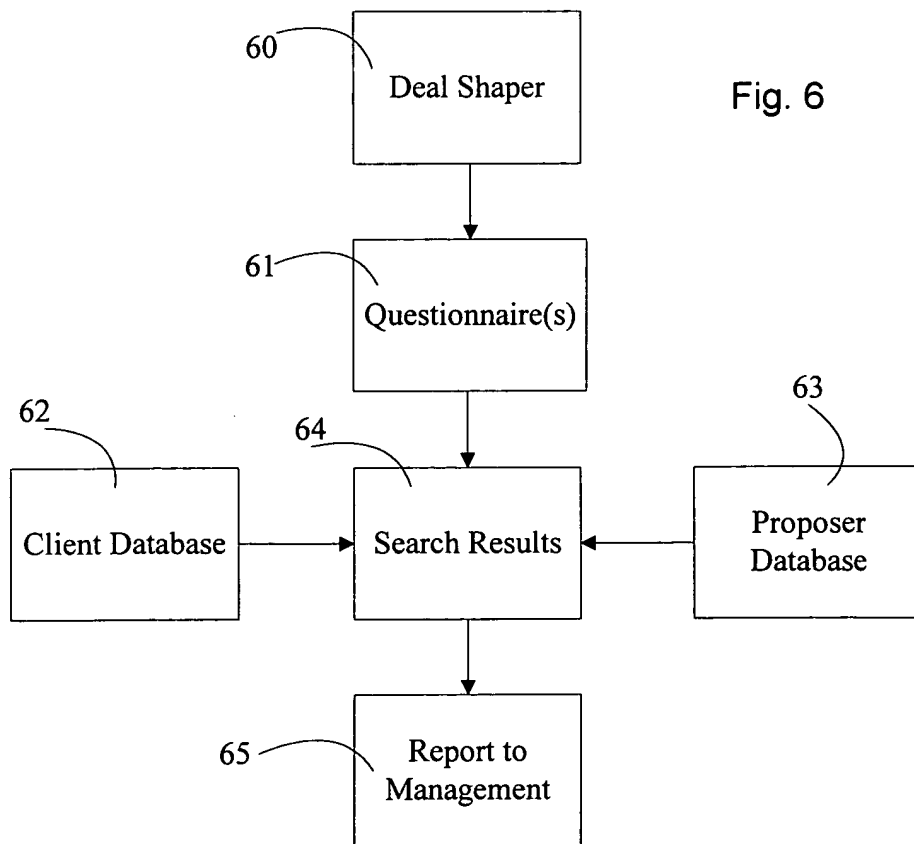
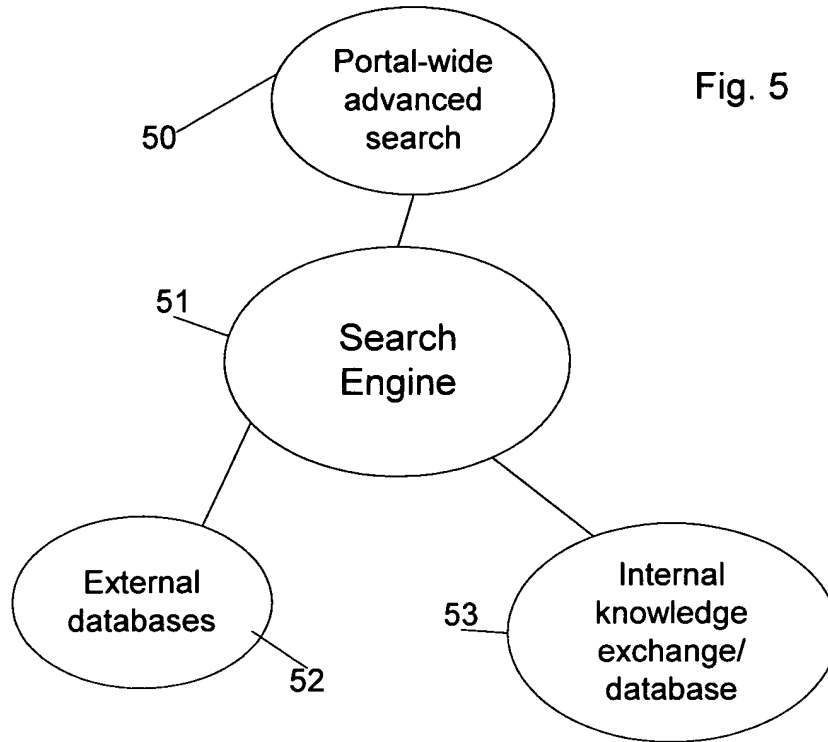
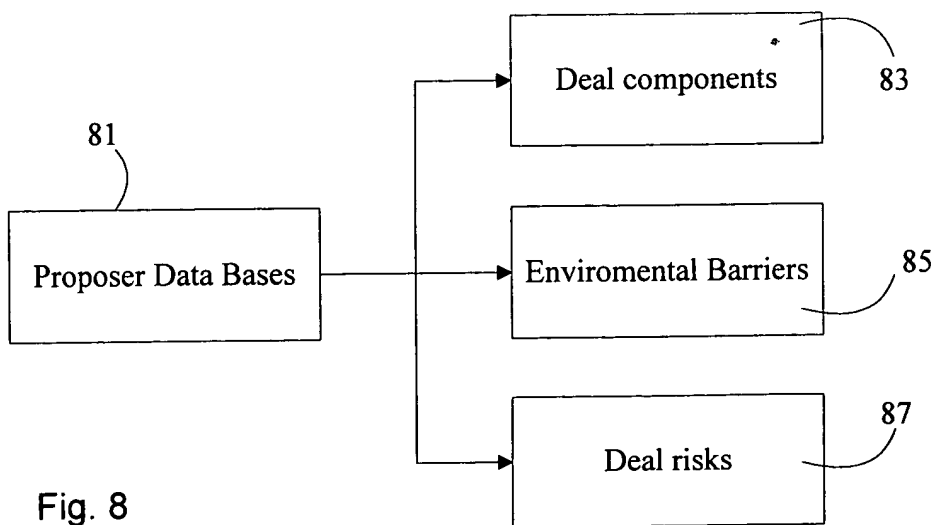
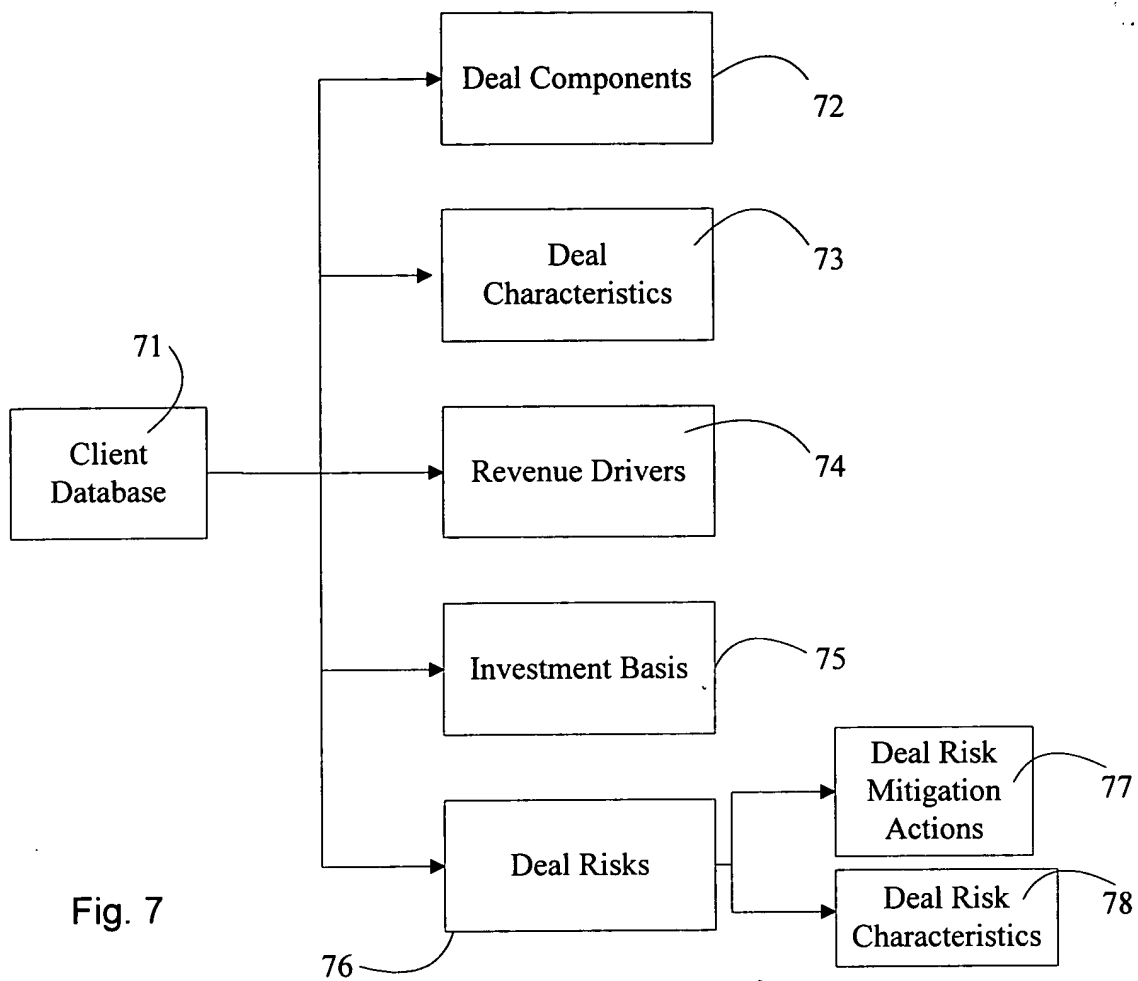


Fig. 4





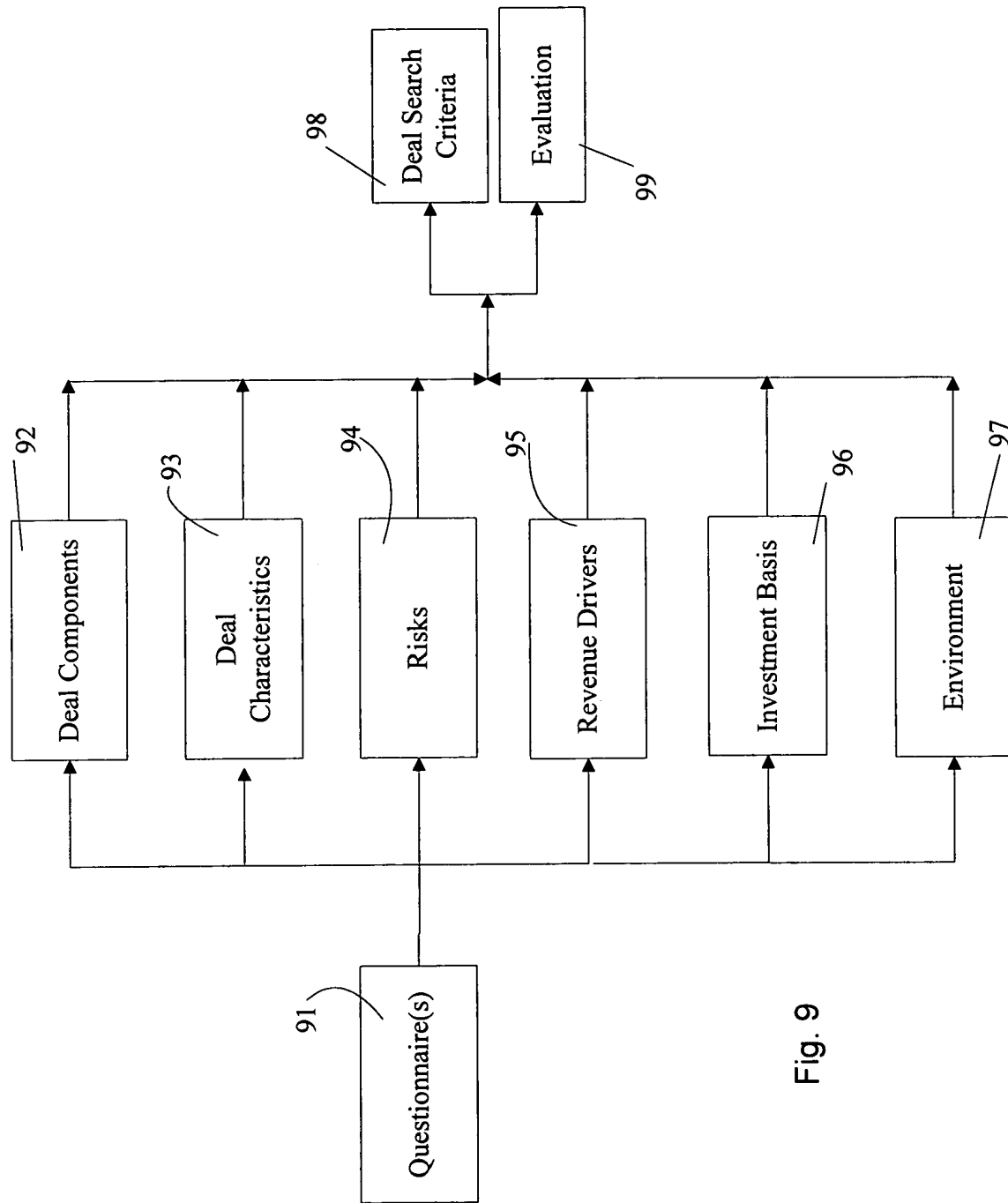


Fig. 9

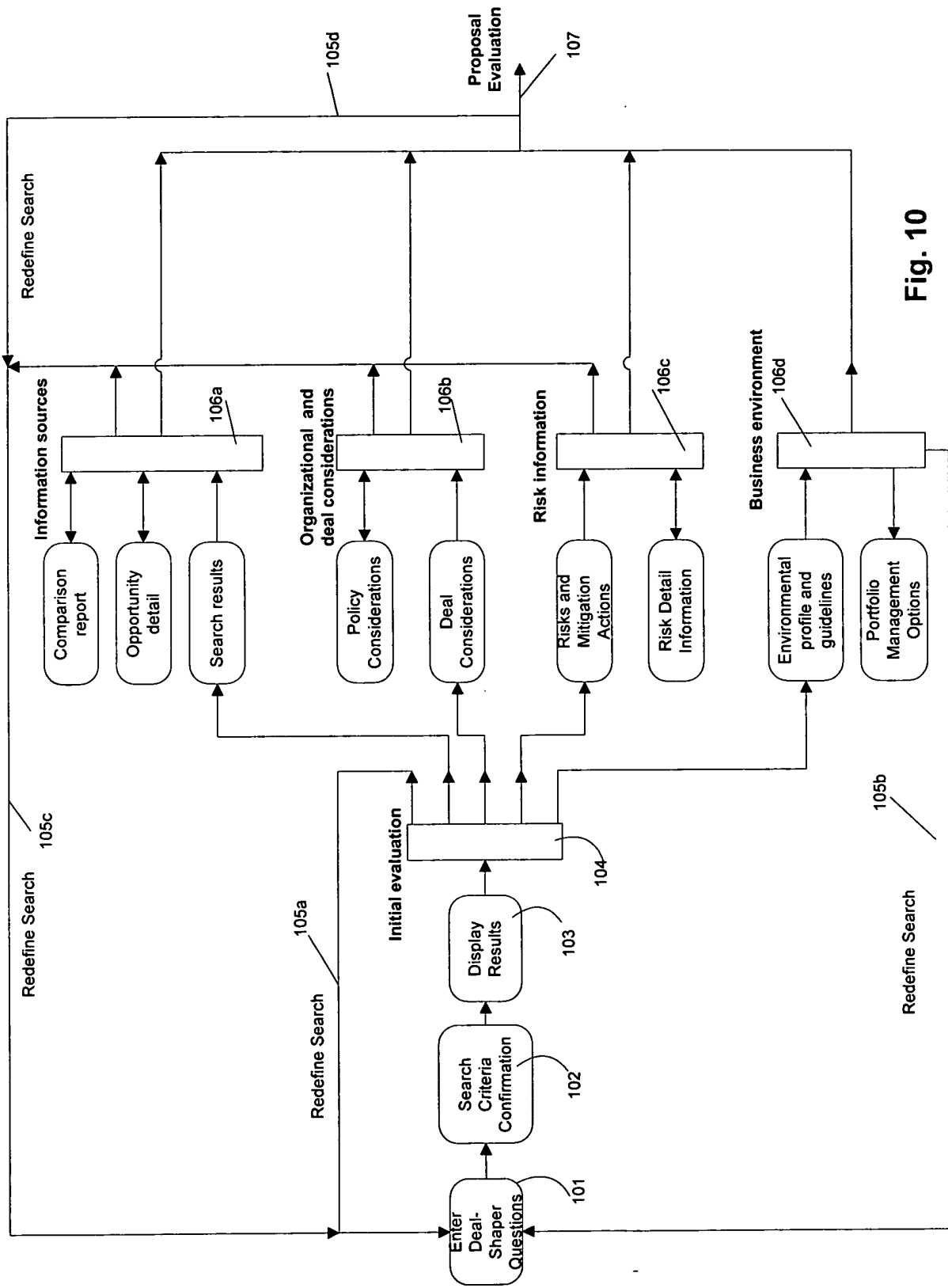






















Fig. 10

Fig. 11

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	Client	Client #1	Client #2	Client #3	Client #4
	Opportunity for Evaluation	Opportunity #113	Opportunity #242	Opportunity #367	Opportunity #423
Deal Components	Alliance				
	Business Deal				
	Consulting				
	Equity				
	Venture				
Business Environment	Long-term customer/client relationship	5	4	3	4
	Long-term executive relationship	5	2	3	1
	Opportunities and backlog	5	4	2	1
	Strategic importance	5	4	2	5
	Competitive advantage	2	3	4	3
	Client potential	5	2	4	3

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